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It is essential that you know the behaviour of visitors once they arrive on your website. If your shop sells carrots but the search engine references you as a launderette then you are unlikely to sell many carrots. As a result, your viewer's behaviour would be to visit your website and swiftly exit. Your bounce rate would be very high on your landing pages. You cannot implement a marketing strategy in relation to a search engines without an exchange and interaction with the rest of the web, such as without taking into account the social networks. You must have respect for the unwritten rules of the web. If your site has been online for less than 12 months, you may be setting up some "tricks" to help you improve your ranking on the interim short-term. But if your site has been running for over a year, then there is no alternate way than working hard to improve or maintain your SEO. If you try any black hat SEO, you will simply be penalised and would be better off starting again from scratch with a new domain.

Create a web strategy and do plenty of research and preparation before you begin. Research about things such as searching for keywords and then invest your time in finding out competitive analysis, analysis of your website, the behaviour of potential customers on social networks and how they move across your websites navigation. Your strategy and objectives are more important than optimising the website. You should make sure, even before starting the process of building the website, to clearly define the type of website you need. You must define your goals and ensure they are reasonable and useful. This process involves assessing how your potential customers can find you, to know which keywords should be used in your site, and to know your strengths on the net. Poor evaluation of patterns of your customers internet use can result in failure. This analysis should be performed for each of the targeted consumer demographics.

Do a website audit, and pay particular attention to your web content, site structure, internal linking strategy and overall user experience. If you find that navigating your site is tedious or slow, then imagine how your customers feel. You should remember that the web is not made up of sites but it is composed of pages. How we create a site, the pages we include, how to connect them- all this is of vital importance in the definition of a marketing strategy for search engines. Part of the process is to assess how search engines perceive the website. If you begin to find the whole task too daunting or time consuming (or difficult) then consider outsourcing your web development to a Web Development Londonteam, and then point out to them all of the specific factors you want to account for. You do not have to sit back and let the development team rule the show. You can take them by the hand and make it very clear what results you are looking for.

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