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SEO Tips for Small Business Owners by [Stella Richard](#)

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Globally changing business dynamics have made online presence, a necessity for every business owner. Gone are the days, when business was conducted face to face, within certain boundaries. Small and medium enterprises are ready to take risks in order to expand their business. Online presence is not sufficient; one needs to optimize this presence to grab opportunities. It is vital, that small business owners learn few tricks and tips for search engine optimization of their websites. Here, are five essential tips that can help small business owners to make best out of the search engines.

1. **Keyword Research:** There is no denial to the fact that keywords play a crucial role in search engine optimization. Inaccurate keywords will lead to inappropriate organic traffic on the webpage. It is essential that the business owners™ research adequately about different keywords related to their business. One must track the performance of these keywords and substitute the ineffective keywords with other keywords.
2. **Link Building:** Back links plays a crucial role in any search engine optimization campaign. Back links point out to the source site. These links add credibility to the website. Search engine spiders scan for bank links while indexing the page. One must strictly avoid link building farms. Search engine spiders can easily detect links from linking building farms and they ignore these links.
3. **Keyword Density:** Many site owners stuff their web pages with keywords. One needs to understand that search engine spiders will reject such websites as spam. Keyword stuffing is one of the prime reasons for failure of any SEO campaign. One must maintain reasonable density of keywords. On an average, experts recommend keyword density of around 3 to 5%.
4. **Image optimization:** website owners often ignore images on the website. Small business owners must capitalize on the images. One can tag these images with keywords to optimize the webpage. Several web masters recommend the use of ALT+ Tag to optimize the image.
5. **Personalize the website:** Small business owners must ensure that the contact page on the website is personalized. It is best to design the contact page and inquiry form with a view to encourage interaction from the visitors.

Last but not the least; one must track the performance of SEO in Vancouver campaign. These basic tips can help web masters and small business owners to expand their business online. One must continuously innovate and monitor the SEO campaign in order to gain success in the virtual world.

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