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Tips to impress potential house buyers by Melissa Welsh

Article published on January 3rd 2012 | Business

If you have gone through the process of house hunting, then you are probably well aware of being disappointed by dusty windows, cluttered rooms and mottled walls. Letâ€™s not forget about the state of the bathrooms and the first impression created by the front yard. In other words, the way a house looks has a massive impact on the buyerâ€™s final decision.

If you are making arrangements to sell your house, you may need to pay some special attention to creating the perfect first impression. Unless the house appears to be spotless and completely de-cluttered, it is not a good enough first impression. Therefore, the first step of preparation for selling your property or house is to clean it thoroughly to make sure that it looks absolutely pristine to present to the customers. However, you need to understand that it is not merely enough to rake the front yard and to trim the grass. To make sure that your potential buyers are presented with the best possible version of your house, you need to clean up the entire house, from floor to ceiling in all rooms. Since the buyer will definitely take a tour through the entire house, it is best to keep everything in a presentable manner.

It doesnâ€™t matter whether you are planning to sell your house privately or whether you are going through a real estate agent; if you are planning to make the sale at a price that is agreeable to both parties, you need to do some research in to the current rates that are circulating within the real estate industry. The best way to do this would be to allow a property valuation professional handle it. This way, every corner of your house along with the current real estate market trends will be taken into account when the price for your house is being set. A valuation professional is somewhat similar to a quantity surveyor when it comes to the particular process they are employing. In the end, you will receive the opportunity to sell your house at a good price with or without a real estate agent solely with the aid of a visible advertisement, a reasonable price and a fantastic first impression.

Article Source:
http://www.articleside.com/business-articles/tips-to-impress-potential-house-buyers.htm - Article Side

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Melissa Welsh is a journalist as well as an experienced copywriter. She has more than 2 years experience in copywriting and journalism. Presently she is writing articles about a Sell Your House Privately, a Sell Your House and a Sell Your Property.

Article Keywords:
Sell Your House Privately, Sell Your House, Sell Your Property

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