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Offshore IT Outsourcing ebook services Choosing the Perfect Partner by [Eugene Chambers](#)

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Many companies and organizations, please use the offshore outsourcing as an effective business strategy successfully. What is the key to success? The first and most important condition - Vendors must match your needs and maximize. Your partner, without delay, must be able to provide high quality services within the budget provided. 1: So, some tips to help you make the right choice is here.

Define your needs - cut the list of potential vendors operating characteristics of your top three or four companies. Preferred destination, taking into account when making the final selection (language, cultural affinity, spiritual, distance, political and economic, legal and business principles.) 2.

Cost - expensive - doesn't mean the best. Today the company is looking for vendors that wish to obtain a high quality service at reasonable cost. Large vendors may be quite expensive, apart from high cost, there are some negative aspects of such cooperation.

Your project may not receive proper attention. Negotiation process has been extended, it may be complex. - Most "cheaper - better" strategy is not winning either.

Do not compromise on quality. 3. Technical aspects of technology - the technology capability.

It is very important to ensure that you have the technical capacity to complete the work of the outsourcing vendor. - Should not omit any of the technical aspects are not - automated testing system was applied, please refer to the bug tracking system. - Software maintenance and support - maintenance, play an important role in the life cycle of software products.

It will enhance the software that is deployed, as well as the optimization process, contains a defect trouble. To determine whether these types of services to provide your vendors, so it's important. 4.

Reliability and reliability - plus the vendor's reputation. Testimonials of the study, to communicate with some of the long-term customer of companies. In fact, the existence of long-term customer is a very good indication that characterizes a reliable partner vendors.

- The company, please check What is the market. In fact, 4 - 5 years can guarantee the stability of the company. - Ask for case studies and profiles of the companies.

In order to assess the quality of design and development, especially in your domain, to study a sample of at least 10 jobs. Please refer to the project has delivered a lot of how the vendor. Also, you can check their website or blog to get as much information as possible.

- To contribute to a positive image vendors to ensure that awards and certificates were only recognized but seriously, take some authority. 5. Software Security & Safety - it contains a number of important issues such as security of the General attacks at a global cyber security protection of intellectual property, contract law of the country of the vendor's location and political stability All the world has become a major issue for companies.

Vendors can provide security levels so your potential, learn as much as possible. - Secure software has become in today's world with new threats and burning appear almost daily. So your vendors

and BSIMM such a modern approach to secure software (building a maturity model, security), SAFE cord, OPEN SAMM (Software Assurance Maturity Model) necessary to comply with such practices is.

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