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How to choose a new car by [Mike Nielsen](#)

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Buying a new car could be a thrilling experience for most people and especially buying a first car is very exciting. However, it is not a simple or straight forward exercise; it needs lots of planning and careful study. A new car buyer needs to address many issues, before choosing the right one. Issues range from finding suitable car model, locating car dealer, planning budget, arranging funds. If you go for a car loan some additional steps needs to be taken.

The first and foremost task before buying a car is educating you about different car models available in the market. This knowledge would be handy in analyzing various models and choosing the most suitable model. The new car buying process is listed as below:

Identify the make and model

Indian car industry is flooded with various models from different manufactures. New Cars ranges from entry level hatchback to luxurious SUV and MUVs. Each model suits specific needs and budget. Two important considerations for choosing a new car is, your usage requirements and budget. If you want to upgrade your existing two-wheeler to a four wheeler for daily commuting and your budget is restricted, an entry level hatchback like Maruti Alto or Chevrolet Spark can serve the purpose. On the other hand, if you need a car for your big family and have unlimited resources you can go for big SUVs like Toyota Innova or Mahindra Xylo.

Get the best deal available

Availing the best possible deal saves considerable amount of money. Car dealers usually announce hefty discounts and offers during festival times and yearends. The benefit could be in monetary form like cash discounts or any other forms such as extended warrantee, free accessories or free maintenance, etc.

Make a comparative study

It is prudent to visit different showrooms and get quotes from various vendors. The comparative analysis can help identifying the cheapest seller and reasons for offering such lowest price. Today's throat-cutting completion is making it impossible to find a huge difference in prices. However, this study can tell you lot about their after sale service and product delivery. Getting feedback from existing customers is also an ideal option to know more about a dealer.

Test Drive

Test drive could be an ideal option to make sure that the new car meets all your requirements and functionalities. It gives you a first-hand experience to check the characteristics of a car. If you are not in a position to test drive the car yourself, engage a friend who is good in cars and driving to test the car, before you buy it.

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Mike Nielsen is a Car expert having 11 years of experience in the automotive Car industry currently working at AutoInfoZ.Com. He always writes articles on New cars in India, a [Toyota Innova](#) and a [Chevrolet Latest Car Wallpapers](#) etc.

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